

REAL ESTATE BUSINESS.

\$23,584,941 00

The Above Figures Represent the Transactions for Past Five Years.

NORFOLK CITY . . . \$10,920,491
PORTSMOUTH . . . 2,184,548
NORFOLK COUNTY . . . 10,480,199

THE FIGURES SPEAK FOR THEMSELVES

It is a Showing Not Equaled by Any Section in the South.

The figures presented above very truly speak for themselves. They represent the transactions in real estate during the past five years. They are compiled from the records of the realty transactions of the Norfolk Journal of Commerce, and are absolutely correct. It is a revelation this showing of the real estate business in this immediate section during the past five years—TWENTY-THREE MILLION, FIVE HUNDRED AND EIGHTY-FOUR THOUSAND, NINE HUNDRED AND FORTY-ONE DOLLARS (\$23,584,941.00)—an immense amount of money to be put down in real estate. The figures are as follows:

	Norfolk	Portsmouth	Norfolk County
1889	\$2,540,255	\$754,309	\$3,294,564
1890	2,720,062	227,740	3,111,902
1891	1,920,276	445,112	1,925,657
1892	2,090,404	407,070	2,737,333
1893	1,699,814	225,416	631,885

There is no need of going into additional details. The outlook is bright for even greater results. There is no better field for the investment of capital in real estate than in Norfolk and its surroundings. The real estate men of Norfolk are active, enterprising and prosperous. They are full of facts and information. The investment of money in real estate in Norfolk will pay, and handsomely. It cannot do otherwise. The growth and development of Norfolk is a guarantee for this. Capitalists cannot make a mistake by investing and THE VIRGINIAN warmly invites examination as to the correctness of this statement. Norfolk has a real estate exchange excellently managed. Its officers are President Thomas Townsend, Secretary W. B. Baldwin and Treasurer H. L. Page. It has well located headquarters and a room in the center of the business section of the city.

NEW FASHION TOTTINGS.

Fresh Fashion Leaves From a Girl's Notebook.

A novelty is a waist made entirely of perforated velvet.

Girls' and misses' frocks are trimmed with lace Vandykes.

Felt hats with full velvet crowns are fashionable for young girls.

Chinchilla is used for edging and for collars on half long ermine opera capes.

Collars of double faced yellow or rose satin ribbon are used on Vandyke lace yokes.

Ties of white bengaline are trimmed with lace and fur, mink receiving the greatest favor.

Velvet in small plaids is effective in combination with creamy guipure lace on children's best dresses.

On white silk petticoats are lace ruffles with a heading of a twisted band of white satin ribbon, No. 9 or 7.

Cherry velvet is extensively used for belts, cuffs, yokes and crush collars on black serge and crepon gowns.

Caracule is still considered the leading novelty of the season. Black grounds with close-colored lines are the prettiest.

Scalloped ruffles, perforated in a small design, are set over a ruffle of a bright color, and used as trimming on black or dark blue silk petticoats.

CEMENT FOR BELTING.

Recipe for Firmly Joining the Leather Edges.

The following are given in the Journal of the Society of Chemical Industry as suitable cements for making joints in leather driving belts: (1) Equal parts of good hide glue and American isinglass, softened in water for ten hours, and then boiled with pure tannin until the whole mass is sticky. The surface of the joint should be roughened and the cement applied hot.

(2) One kilogram of finely shredded gutta percha digested over a water bath with ten kilograms of benzol until quite dissolved, when two kilograms of linseed oil varnish are stirred in.

(3) One and a half kilograms of finely shredded india rubber is completely dissolved in ten kilograms of carbon bisulphide by shaking. While hot one kilogram of shellac and one kilogram of turpentine is added, and the solution heated until the two latter ingredients are also dissolved.

(4) One kilogram of best gins is dissolved at a moderate heat in 11 kilograms of water, and thickened to the consistency of syrup. One hundred grams of thick turpentine and 5 grams of carbolic acid are carefully stirred in while hot. The mixture is poured into flat tin pans and allowed to cool, then cut into pieces and dried in the air.

The cement is made liquid with a little vinegar and applied to the joint with a brush. The two ends of the joint are then placed together and pressed between two iron plates heated to about 85 degrees F.—Power.

CHEERING PREDICTIONS

Concluded from Thirteenth Page.

Mr. Stockton, of the Jacksonville, Fla., Times-Union, JACKSONVILLE, FLA., December 11, '94.
M. Glennan, Esq., Editor Norfolk Virginian:

DEAR MR. GLENNAN:—Replying to your request for my impression as to Norfolk and its future, I desire to say I consider Norfolk one of the most striking examples on the rehabilitation of the South and the solid and substantial results which follow public spirit, enterprise and the concerted and harmonious efforts of a community to advance the general welfare and prosperity. Her people left at the close of the war almost penniless and despaired not, but with the determination that the world should know and recognize as never before the worth of her magnificent geographical position and natural advantages, went bravely to work, and as a result Norfolk stands very near the head of the list of the progressive and growing cities of the South. She has had no remarkable boom, but has for years enjoyed a gradual and steady increase in population and real estate values.

As a railroad and steamship center Norfolk has few equals south of New York, and its harbor is one of the finest on earth, with ample facilities for allowing safe and protected anchorage to every warship in every navy in the world.

The push, the energy, the life that is exhibited in Norfolk is stimulating to the visitor, and is indicative of progressive spirit prevailing. Along its wharves and in its harbor, at its railroad depots the same evidence of activity prevails. I was struck by the scene of busy life everywhere in Norfolk. There should be a consolidation of all the cities under one government. "The Greater Norfolk" is therefore necessary to make your city in a short time the great city of the South. Your work in this respect must meet with success. Blessed as Norfolk is by nature it is the progressive spirit of your people upon which you must depend for its development as the great city of the South.

J. H. STOCKTON.

Mr. Van Winkle, of Knoxville Tribune

KNOXVILLE, TENN., December 18, '94.

M. Glennan, Esq., Editor Norfolk Virginian:

DEAR SIR:—Great is Norfolk. "Greater Norfolk" will be the equal of any entry port. It does not take a stranger long to note the achievements of Norfolk, perfected and projected; a strong confidence in her prospects for the future is begotten by a trip through her avenues on land and water.

Fancy a city, all but surrounded by the rivers of an inland sea, with harbors and docks off either side the narrow strips of land containing streets and business houses; ships with sails, steamers of might, and tugs with tremendous whistles lying around these docks or leaving waves through the busy water courses, cargoes of every nature, Southern soil particularly being loaded and transferred; great coal docks nearby; shipbuilding by Government and private corporation, in full sway, employing thousands of men; every coast lined with fish and oyster boats busy with their nets and tongs; great railroad terminals; successful wholesale and retail mercantile houses, and you have the picture of what Norfolk and her suburbs already are. This incomplete enumeration does not mention the very important business of truck farming in the neighboring country, which has become an immense industry, and now is a factor in Norfolk's welfare.

In season, whole trainloads of early garden products leave Norfolk and on express speed to Western and Northern markets; ship after ship makes its cargo of this same source of wealth to the producer. During the late unlamented tight money period, it is said, the truckers were the salvation of Norfolk, leaving on deposit through it all about \$6,000,000.

Despite difficulties, hard to overcome, your city has moved forward, and to-day is recognized as a Southern city with an unquestioned successful future. The enterprising railroads, which there touch the sea, and the great steamship companies, which take the freight, the former lays down, and in return gives them many carloads to take inland, recognize that advantage in terminating there. Both are spending money for terminal grounds and preparing to enjoy Norfolk's greatness after they have helped to achieve it.

"Greater Norfolk" is the dream of many a citizen, which he trusts will be an accomplished fact before the next census enumerators come around with their worrying questions, for Norfolk, like Knoxville, wants all the outlying population included in her generous borders. Norfolk and the cities around on the points and capes will grow as surely and strongly as the ocean's tide swells through Hampton Roads—their avenue to sea. The navies of the world have floated in her great harbors, thus substantiating her proud boast. The South is with Norfolk and for her. Southern newspapers will stand for her and be ever willing advocates of her greatness.

You are right, Mr. Glennan, in booming Norfolk through THE VIRGINIAN. No paper, however, could do justice to what your city ought by right to be, and will be.

JOHN S. VAN WINKLE.

DRY

KILN

FOR

LUMBER

Furniture Given Away.

The Most Successful and Economical Kiln in Use. 81 Main St., Norfolk, Va.

LARGEST CARRIAGE FACTORY SOUTH.

J. WRENN & SON, 24 and 26 Union Street, Norfolk, Va.,

Manufacture and Have in Stock the Latest Style Pleasure Vehicles

Coupe Rockaways, Broughams, Surries, Etc., Etc.

Victorias, Extension Top Carriages, Etc., Etc.

Ladies' Phaetons, Traps in many styles; also full line Business Wagons, and last but not least our "NEW DEPARTURE BUGGIES," which are the

Best Buggies for the Money.

Built

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